



VMWARE TO PROXMOX

Before migration, separate inventory from risk.

Shift Evidence is a technical-commercial readiness assessment for teams planning a VMware exit. It converts exported evidence and guided context into a clear decision pack before production is touched.

01

Upload evidence

Start with RVTools and guided context.

02

Model risk

Evaluate compute, storage, network and gaps.

03

Decide next

Review findings, confidence and waves.

Operational boundaries

- No production writes or migration execution
- No agents or mandatory credentials for assessment intake
- No zero downtime promise
- Missing evidence lowers confidence instead of being guessed



MIGRATION PROBLEM

VMware exits fail when urgency outruns evidence.

Licensing pressure can force timing, but the migration still succeeds or fails on architecture, storage, dependencies, backup proof and operational readiness.

TRIGGER

Commercial pressure

Broadcom cost pressure creates the business trigger. It does not remove the need for technical qualification.

REALITY

Hidden technical risk

RVTools helps, but datastore boundaries, storage performance, backup evidence and network edge cases still need interpretation.

"Do not migrate the spreadsheet. Migrate the risk model."

The assessment exists to slow down the dangerous parts: unsupported assumptions, vague confidence and early-wave blockers.



WHAT IT DOES

A decision layer between raw exports and migration execution.

Shift Evidence structures VMware evidence into readiness findings, confidence language, missing evidence tasks and planning guidance. It does not move workloads.

01

Normalize

Clean exported infrastructure evidence.

02

Evaluate

Compare against target compatibility models.

03

Explain

Produce bounded recommendations.

DECISION PACK

The practical output

A package that executives can read, technical teams can validate, and MSPs can use to structure a workshop or proposal.



HOW IT WORKS

A compact lifecycle from evidence to decision.

The workflow keeps raw evidence, senior context and advisor language separated enough to remain auditable.

1

RVTools baseline

Inventory, VM flags, snapshots and datastore signals.

2

Guided context

Target plan, constraints, owners and assumptions.

3

Risk model

Compatibility, confidence, storage and blocker checks.

4

Decision pack

Report, gaps, waves and next-step framing.

EVIDENCE MODEL

Confidence depends on what is uploaded and verified.

RVTools starts the assessment. Additional backup, storage, target and dependency evidence improves confidence and narrows the unknowns.

EVIDENCE

RVTools

Inventory, VM flags, snapshots and datastore signals.

EVIDENCE

Backup evidence

Restore coverage and continuity confidence when supplied.

EVIDENCE

Target plan

Proxmox node, storage and HA assumptions.

EVIDENCE

Dependencies

Application relationships that influence wave sequencing.

Missing evidence is not hidden. It is surfaced as a validation task and reflected in Evidence Confidence.

WHAT YOU RECEIVE

Outputs for executive, technical and planning conversations.

The deliverable is not a raw parser dump. It is a structured decision pack with risk language, confidence and next steps.

OUTPUT

Readiness Score

Target compatibility and risk posture.

OUTPUT

Evidence Confidence

How complete the supporting proof is.

OUTPUT

VM Risk Matrix

VM-by-VM migration complexity bands.

OUTPUT

Storage Suitability

ZFS, NFS, SAN or Ceph cautions.

OUTPUT

Missing Evidence

Specific tasks to improve confidence.

OUTPUT

Migration Waves

Staged guidance by risk and ownership.

DECISION MODEL

Readiness and confidence are intentionally separate.

A workload can look technically compatible while confidence remains low because backup, dependency or performance evidence is missing.

Readiness 76/100

Can this estate move safely?



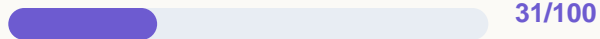
Confidence

How complete is the evidence?



Blockers

What must not enter Wave 1?



INTERPRETATION

How to read the scores

Readiness answers what appears technically suitable. Evidence Confidence answers how much proof supports that answer. The decision pack keeps both visible.

PACKAGE COMPARISON

Buy the amount of decision depth the migration actually needs.

Start with a checkpoint, move into a decision pack, or scope Blueprint when the project needs waves, gates and rollback framing

STARTER

USD 490

First evidence checkpoint

PROFESSIONAL

USD 1,500

Decision pack and VM risk matrix

BLUEPRINT

From USD 3,500

Waves, gates and rollback framing

MSP PARTNER

From USD 799/month

Repeatable client-ready workflow

COMMERCIAL NOTE

Payment posture

Manual invoice and controlled onboarding remain the default business paths. Blueprint engagements are scoped before payment.



USE CASES

A calmer way to qualify high-pressure VMware exits.

The brochure should support conversations before a proposal, migration pilot or executive decision meeting.

BUYER

Infrastructure teams

Clarify blockers, missing evidence and target suitability before execution planning.

PARTNER

MSPs and consultants

Bring a repeatable evidence workflow into pre-sales and client workshops.

DECISION MAKERS

Executives

Understand cost exposure, readiness posture and why a pilot or Blueprint may be required before migration execution.



TRUST MODEL

Pre-flight assessment without production writes.

The intake is designed around exported evidence and guided context. The system does not require agents, mandatory credentials or production access for the assessment workflow.

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SECURITY

Agentless posture

Starts with exported metadata and optional evidence. It is not a production control plane.

GOVERNANCE

Evidence-bound language

If evidence is missing, the output lowers confidence rather than inventing certainty.

NEXT STEPS

Use the public sample, demo workspace or assessment intake.

The best next step depends on the buyer stage: inspect proof, explore the workflow, or upload evidence for a real readiness assessment.

PROOF

View sample report

shiftevidence.com/sample-report

DEMO

Explore demo

shiftevidence.com/demo/workspace

PLANS

Compare pricing

shiftevidence.com/pricing

ACTION

Start assessment

shiftevidence.com/sign-up